

# Collaborating for Growth: Partnerships in contracting

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The Five Lamps Organisation

# Contracting

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Earned Income not Grant ..... A formal or legally binding agreement ..... An agreement to marry ..... Hiring an assassin to kill somebody

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- **Know Your Business – Know Your Place**
  - **‘Win Win’ Partnerships**
  - **‘Fit for Purpose’**
  - **Evidence, Evidence, Evidence**
  - **Measuring Impact**

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- **Quality Assurance**
  - **Scanning the Horizon**
  - **Delivering Added Value**
  - **Winning Next Time**